

# Sundaram India Midcap Fund

**July 2024** 





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SUNDARAM ASSET MANAGEMENT Singapore

- **Positioning:** Sundaram India Midcap Fund is an open end, daily dealing, Singapore domiciled, US dollar denominated, pure India focused mid and small cap equity Fund
  - Sundaram Mid Cap Fund (India) has a 20+ year track in managing this strategy, • with a CAGR of 21.8% in USD since inception\*.
- **Approach**: The objective of the Fund is to generate capital appreciation by taking a • predominantly **bottom-up** approach to stock picking with a strict adherence to the **mid** and small cap mandate.
- **Style**: Own stocks of companies that exhibit the ability to **grow in a sustainable** • **manner** at reasonable valuations.

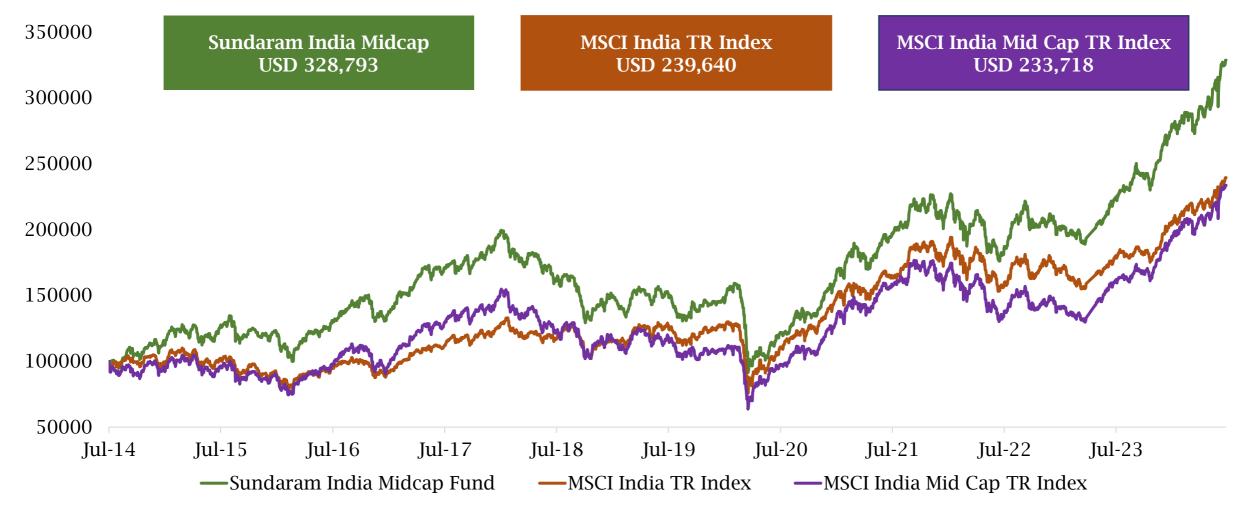
\* Inception: July 2002

Performance as of June 30, 2024

Performance is annualized and if of the Regular-Growth class. Past performance may or may not be sustained in future



# Sundaram India Midcap Fund – Value of US\$100,000 invested at launch

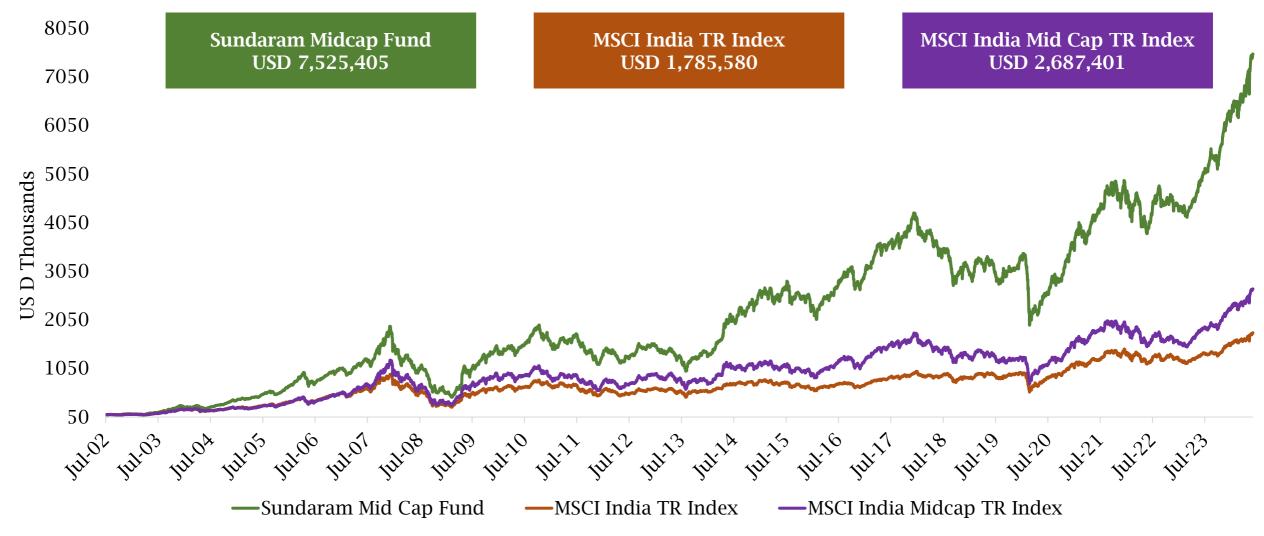


Source: Bloomberg Analysis: In house as of June 30, 2024.

Performance is of the Institutional unit class inclusive of dividends paid out. Past performance may or may not be sustained in future



#### Mother Fund – Value of US\$100,000 invested at launch



Source: Bloomberg Analysis: In house as of June 30, 2024

Performance is of the Regular Growth inclusive of dividends paid out. Past performance may or may not be sustained in future



# Sundaram India Midcap Fund - Peer Comparison

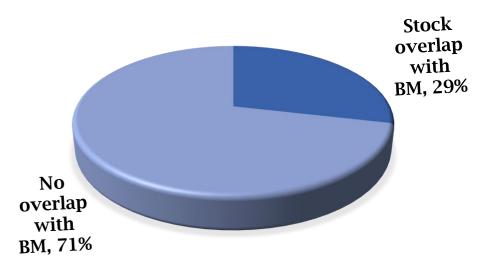
	YTD	1 year	3 years	5 years	Since Inception
Sundaram India Mid Cap Fund	19.6%	46.6%	18.4%	16.0%	12.1%
Morningstar category average	14.5%	29.5%	11.0%	11.8%	8.9%
Outperformance	+5.1%	+17.1%	+7.5%	+4.2%	+3.2
Number of Funds in MS Category	581	531	467	412	289
Peer Group Percentile	11	4	6	11	8

Source: Morningstar Direct Returns is of the Classic Class (includes dividends paid out) in USD and as of June 30, 2024



### **Sundaram India Midcap Fund – Key Figures**

Key Figures	Fund
Portfolio median market cap (USD)	5.9 billion
Market Cap of the 50 <sup>th</sup> largest listed stock (USD)	21.2 billion
Maximum market cap in the portfolio (USD)	26.8 billion
Minimum market cap in the portfolio (USD)	1.8 billion

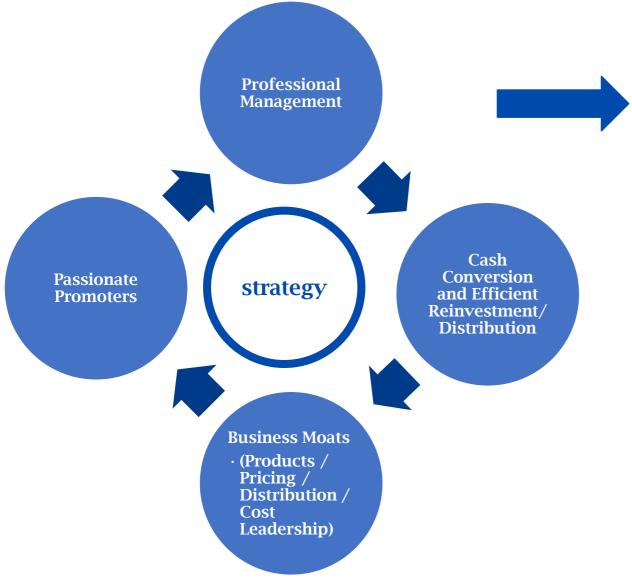


Clear Bottom-up approach to portfolio construction - Just 29% stock overlap with the reference benchmark

Data Source: BloombergAnalysis: In houseAs of June 30, 2024. Past performance may or may not be sustained in future



# **Stock Selection – Key Characteristics**



- Dominant leadership position within segment with distinct growth engines
- $\cdot~$  High share of cash flows within segment
- Innovative products / technology
- Ability to compound earnings over medium-term

Auto Ancillary	Healthcare	FMCG
Sona BLW Precision Forgings Ltd	Fortis Health Care Ltd	Hatsun Agro Product Ltd
Industrials	Chemicals	Consumer Services
Grindwell Norton Ltd Tube Investments of India Ltd	Navin Fluorine International Ltd	Kalyan Jewellers India Ltd
Retail	Defense	NBFC
Trent Ltd	Bharat Electronics Ltd	Cholamandalam Inv. and Fin.



# **Portfolio approach**

<u>Sector - Agnostic positioning: Broader recovery at play</u> Lowering portfolio volatility - Diversified portfolio with moderate sector bets and conscious increase in sector overlap

#### **Change in Asset Allocation profile**

Portfolio is being positioned with lesser exposure to small caps and increased exposure in larger mid caps

Portfolio positioning across market cap	As of June 2024
More than \$6 Billion	54.4%
\$3 Billion to \$6 Billion	31.2%
Less than \$3 Billion	9.8%
Cash	4.6%

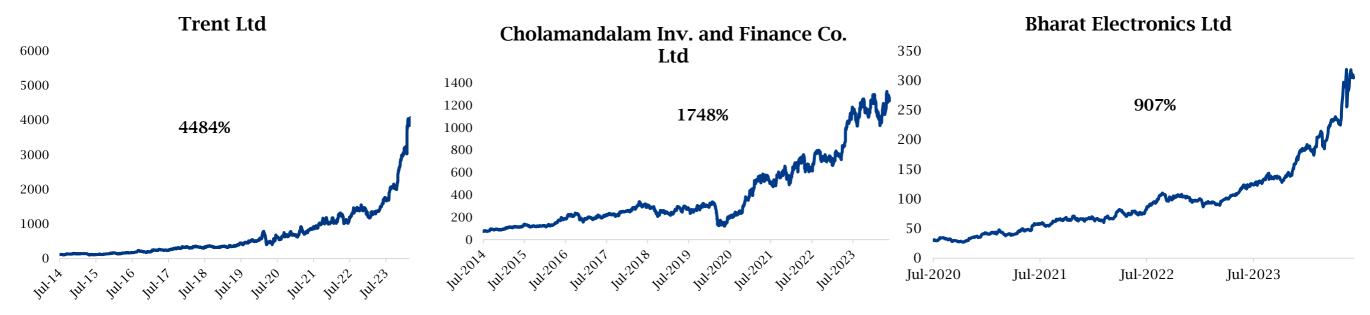
Portfolio positioning	Dec-18	Dec-19	Dec-20	Dec-21	Dec-22	Dec-23	June-24
Market Cap of the 50 <sup>th</sup> largest listed stock (USD Bn)	8.0	8.0	9.4	13.1	12.5	16.1	21.2
Median Market Cap of the Fund (USD Bn)	1.9	2.1	2.9	4.5	4.2	5.1	5.9
Fund's Median Market Cap as a % of 50 <sup>th</sup> largest listed stock	24%	26%	31%	34%	34%	32%	28%



# **Top Winners – Sundaram India Midcap Fund**

Name	Average Cost per unit	Market price per unit	% Returns	Date of first entry
Trent Ltd	388.6	5479.9	1310	10-07-2014
Cholamandalam Inv. and Finance Co. Ltd	191.5	1423.5	643	10-07-2014
Bharat Electronics Ltd	39.65	305.9	672	21-07-2020

#### Price Returns since the date of First purchase





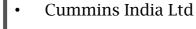
# **Positioning – Top Sectors & Stocks**

BANK	Financials / Banks
	• We are overweight on Banks on the back of revival in credit growth, improving asset quality, and steady profitability.
	• Preference is towards lenders with strong liability franchise, diversified presence across verticals and ability to grow sustainably above industry rates with
	adequate capital levels and consistent underwriting practices.
	Our key holdings in this sector include Power Finance Corp, Federal Bank and Indian Bank.
	Industrial products
0C	• We are overweight on businesses which benefit from government spends on infra and better capex environment.
July -	• We have focused on businesses within industrials having technological capabilities to accelerate their internal investments to benefit from the capex cycle.
	• Our top holdings include Bharat Electronics Ltd and Voltas
	Chemicals
	• Reasonable growth in domestic demand and supply chain diversification adopted by global companies to destinations with capabilities and capacities are
	key medium - term growth divers for the Indian chemical industry.
	• Within chemicals, Specialty segment is expected to grow at a double-digit pace over the medium term.
	Preference is towards companies with inherent cost advantages and differentiation in process and research capabilities.
	Our top holdings including Coromandel International, Navin Fluorine and PI Industries.
	Auto components
6	• Domestic volume recovery across automobile segments, rising opportunities to create scalable businesses within the right side of disruption happening in
~	the sector and increasing content share with customers from both domestic and international markets is expected to aid medium-term growth.
	Our key holdings include Tube Investments of India, Schaeffler India Ltd and ZF Commercial Vehicle Control.



# **Sundaram India Midcap: Holdings**

#### **Top 5 Holdings**



- Kalyan Jewellers India Ltd
- Tube Investments of India Ltd
- Trent Ltd
- Federal Bank Ltd

#### **Top Overweights**

- Kalyan Jewellers Ltd.
- Trent Ltd.
- Federal Bank Ltd.

#### **Top Underweights**

- Hero MotoCorp Ltd.
- Apollo Hospitals Enterprise Ltd.
- Samvardhana Motherson Int. Ltd

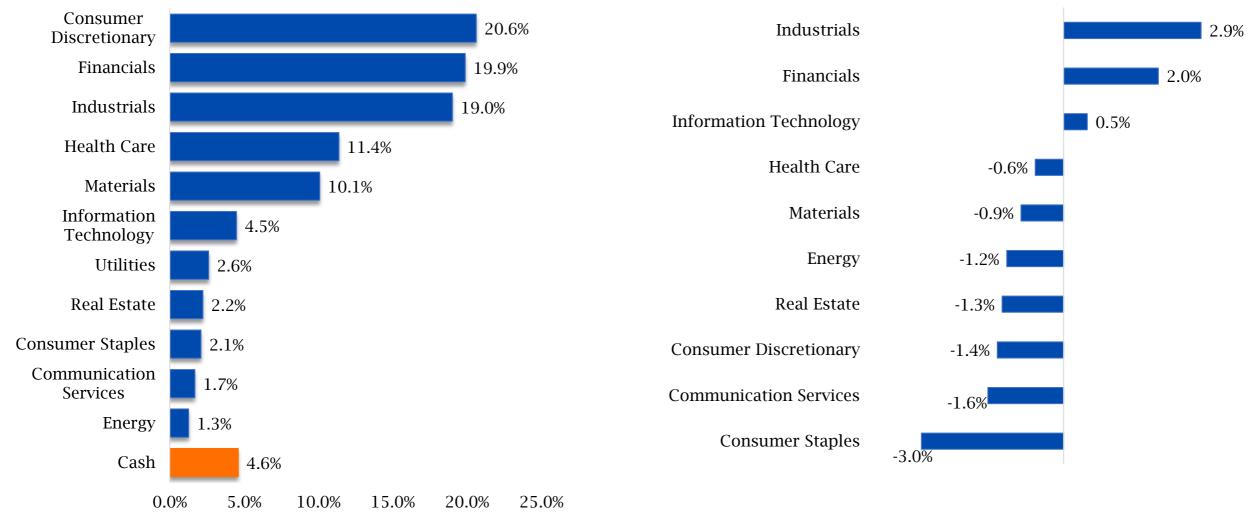
Data in USD % & as of June 30, 2024. Past Performance may or may not be sustained in the future. Positioning is with respect to the reference benchmark, MSCI India Midcap TR Index.

The portfolio has invested across 78 holdings			
Security	Market Cap (USD billion)	1-year absolute returns (INR)	3-years absolute returns (INR)
MSCI India Mid Cap TR Index		47%	66%
Cummins India Ltd	13.2	107%	362%
Kalyan Jewellers India Ltd	6.2	242%	542%
Tube Investments of India Ltd	9.9	34%	266%
Trent Ltd	23.4	211%	548%
Federal Bank Ltd	5.2	42%	110%
Coromandel International Ltd	5.7	70%	84%
Power Finance Corp Ltd	19.2	189%	498%
Fortis Healthcare Ltd	4.3	51%	96%
Oberoi Realty Ltd	7.7	80%	184%
Indian Bank	8.8	91%	320%
ad in the future			

Source: Bloomberg and in house analysis



# Sundaram India Midcap Fund – Sector overweight / underweight



Data as of June 30, 2024 Positioning is with respect to the reference benchmark, MSCI India Midcap TR Index.



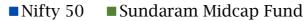
#### **Portfolio Pivot**

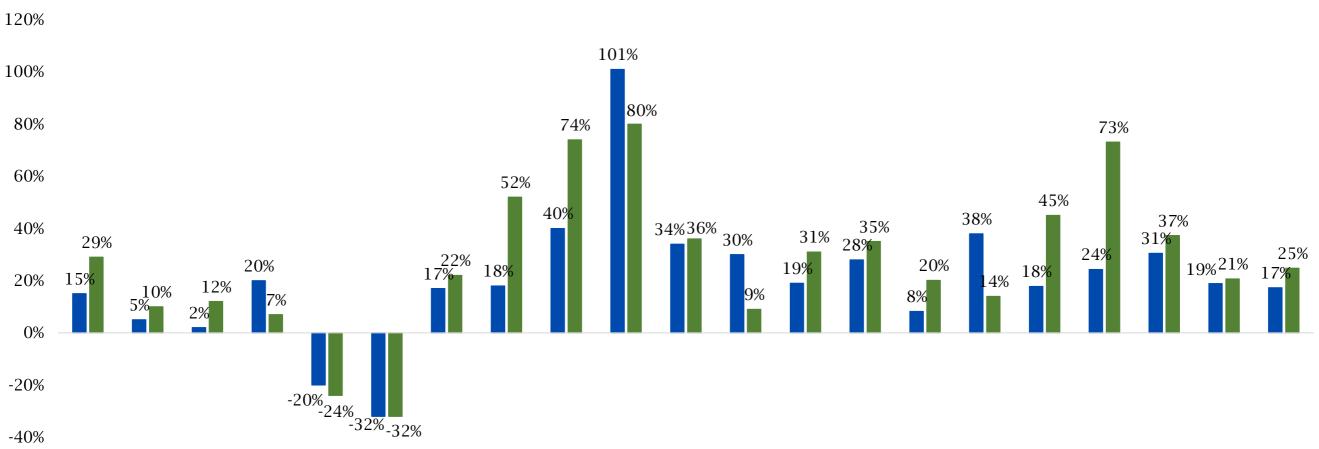
Stock Changes – Last 6 months			
Entrants	Exits		
Mahindra & Mahindra Financial	Metro Brands Ltd		
CG Power & Industrial Solution	JSW Infrastructure Ltd		
Kansai Nerolac Paints Ltd	Bank of India		
JK Cement Ltd	KPIT Technologies Ltd		
Apollo Tyres Ltd	Petronet LNG Ltd		
Mphasis Ltd	Emami Ltd		
Prestige Estates Projects Ltd	Ashok Leyland Ltd		
Devyani International Ltd	KPR Mill Ltd		
Supreme Industries Ltd	Zee Entertainment Enterprises		
BSE Ltd	Century Plyboards India Ltd		
Gujarat Gas Ltd	Balkrishna Industries Ltd		
Deepak Nitrite Ltd			
Bharti Hexacom Ltd			
Dr Lal PathLabs Ltd			
Indian Hotels Co Ltd			
Marico Ltd			
Amber Enterprises India Ltd			
Indus Towers Ltd			

#### Sector changes – Last six months

- Reduced overweight in Financials, Industrials Information Technology and Materials.
- Increased underweight in Communication Services and Energy.
- Reduced underweight in Consumer Discretionary, Consumer Staples and Health Care.

# Weighted Average Earnings Growth - Sundaram Midcap Fund V/s Nifty 50



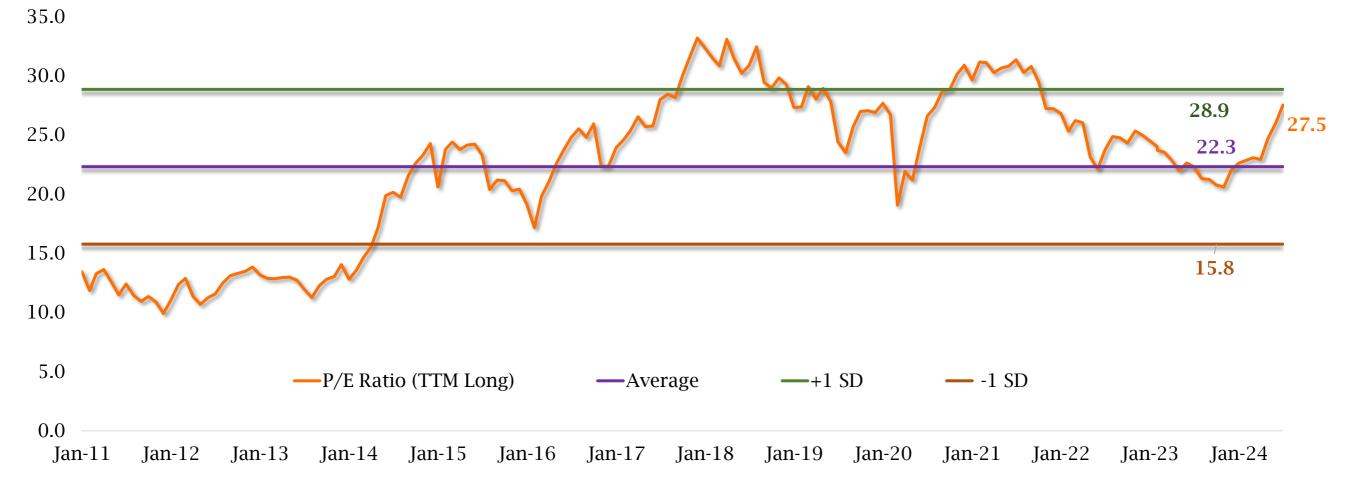


Mar-19 Jun-19 Sep-19 Dec-19 Mar-20 Jun-20 Sep-20 Dec-20 Mar-21 Jun-21 Sep-21 Dec-21 Mar-22 Jun-22 Sep-22 Dec-22 Mar-23 Jun-23 Sep-23 Dec-23 Mar-24

Source: Bloomberg & MOFSL & Ace Equity & In house Computation Notes: Weighted average earnings growth for India-domiciled Sundaram Midcap Fund and Nifty 50 Index SUNDARAM ASSET MANAGEMENT
Singapore ———



Historical PE of Fund Portfolio



Data Source: Morningstar Direct Portfolio of India-domiciled Sundaram Midcap Fund as of end June 2024.

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Singapore



# Sundaram India Mid Cap Fund – Peer valuation comparison

	Sundaram India Mid Cap Fund	Category Average
P/E(x)	25.8	19.6
P/B	3.9	3.8
Sales Growth ( %)	14.6	15.6
Long-term Earnings (%)	34.4	29.4

Price/projected earnings for a stock is the ratio of the company's most recent month-end share price to the company's estimated earnings per share (EPS) for the current fiscal year. If a third-party estimate for the current year EPS is not available, Morningstar will calculate an internal estimate based on the most recently reported EPS and average historical earnings growth rates. Price/projected earnings is one of the five value factors used to calculate the Morningstar Style Box. For portfolios, this data point is calculated by taking an asset-weighted average of the earnings yields (E/P) of all the stocks in the portfolio and then taking the reciprocal of the result.

The Long term earnings indicate the estimated earnings growth over the next 5 years.

Data Source: Morningstar Direct as of May 31, 2024; Fund as of June 30, 2024

Category: India Equity funds investing principally in Indian companies. These funds invest at least 75% of total assets in equities; and invest at least 75% of equity assets in Indian equities



# **Sundaram India Midcap Fund - Ratios and Valuations**

Parameter	Fund	Parameter	Fund	MSCI India Mid Cap Index
Alpha	3.3	Standard Deviation	18.4	19.0
Correlation	0.89	Beta	0.9	-
Tracking Error	8.7	Sharpe Ratio	0.5	0.4
Information Ratio	0.3	Sortino Ratio	0.6	0.5
Turnover (%)	35			

Risk-Return Metrics are based on month end NAVs since launch and have been annualized. Turnover ratio is for the 6-month period ended December 31, 2023 and in percentage.

All other data as of June 30, 2024. Source Bloomberg and In House Analysis. Past performance may not be sustained in future.



# **Dividend History of Sundaram India Midcap Fund**

Year	Distribution
2020	USD 5 cents per unit
2019	USD 5 cents per unit
2018	USD 5 cents per unit
2017	USD 11 cents per unit
2016	USD 8 cents per unit
2015	USD 10 cents per unit
2020	USD 5 cents per unit
2019	USD 5 cents per unit



### **Climate Risk Metrics**

#### **Carbon footprint**

Financed emission for corporates						
tons CO2e/\$M invested	Portfolio	Coverage	MSCI India	Coverage	Active	
Scope 1 and 2	127.5	93.9%	251.6	99.4%	-49.3%	
Scope 3 total	351.7	93.9%	828.8	99.4%	-57.6%	Ag ris
Data quality						
Reported emissions	85.4%		94.7%		-9.8%	
Estimated emissions	8.5%		5.1%		66.6%	
Weighted average carbon intensity						
Corporate constituents tons CO2e/\$M revenue	Portfolio	Coverage	MSCI India	Coverage	Active	Cli
Scope 1 and 2	357.8	93.9%	622.7	99.8%	-42.6%	MS
Scope 3 total	873.3	93.9%	1470.8	99.8%	-40.6%	IT
Sovereign constituents tons CO2e/\$M GDP nominal						<b>So</b> Da
GHG intensity	n/a	0.0%	n/a	0/0%	n/a	*Ro The this MSC

Allocation base – EVIC

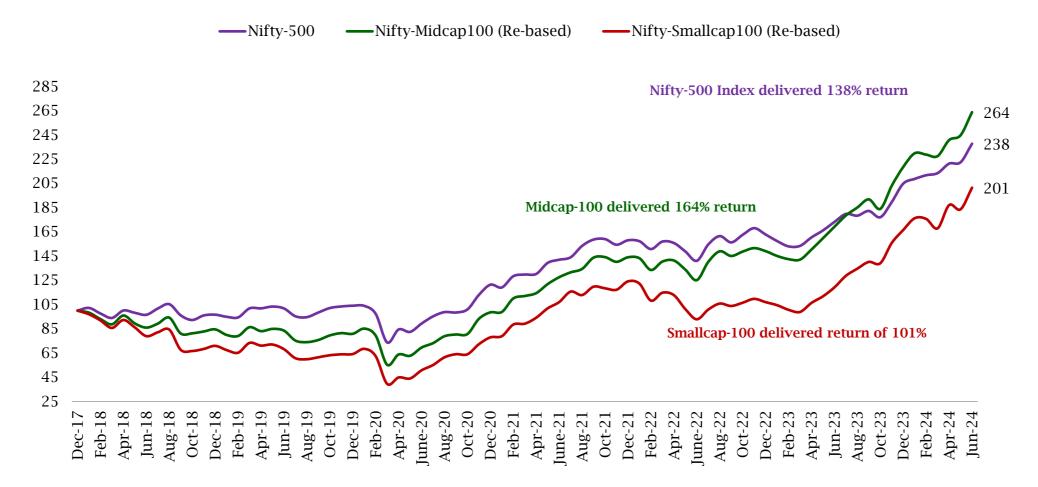
#### Climate scenario analysis

Selected scenario: 1.5º C AIM CGE, Aggressive physical risk				
MSCI climate Value at Risk	Portfolio	MSCI India	Active	
Aggregate climate value at risk (VaR)	-35.2%	-41.3%	6.1%	
Policy climate VaR	-14.5%	-21.1%	6.6%	
Technology Opportunities climate VaR	1.5%	1.4%	+0.1%	
Physical risk climate VaR	-22.2%	-21.6%	-0.5%	
Climate scenario coverage	93.9%	99.1%	-5.2%	
MSCI implied temperature rise	$4.0^{0}$	4.10	-0.10	
ITR coverage	92.8%	98.8%	-6.0%	
Source: MSCI India Data as of end June 2024. *Reference benchmark here refers to MSCI India TR Index				

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# Mid & Small Cap performance relative to Large Cap

Mid Caps have caught up but Small Caps have some way to go



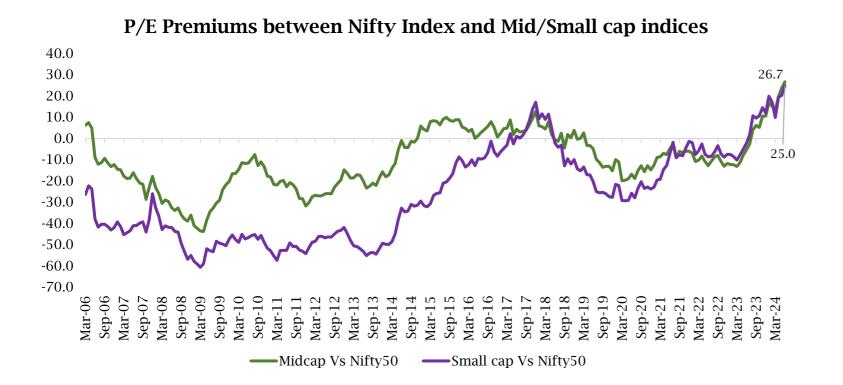
Source: Bloomberg, Data as of July 12, 2024.

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# **Risk mitigating methodology**

Monitor Price/Earnings (P/E) Premiums between Mid/Small cap indices and Nifty index



Premium / Discount over Nifty				
Index	Dec-17	Mar-20	Current	
NSE Mid-cap	12.9	-19.8	26.7	
BSE Small- cap	17.0	-29.2	25.0	

P/E premium/discount indicator works best as a caution indicator, i.e., when the midcap P/E premium is 10%+ and small caps are trading at flat or at a premium.

Source: Bloomberg, Sundaram Asset Management as of end June 2024.



# Appendix



# Sundaram Asset Management

Key milestones of Sundaram Asset Management

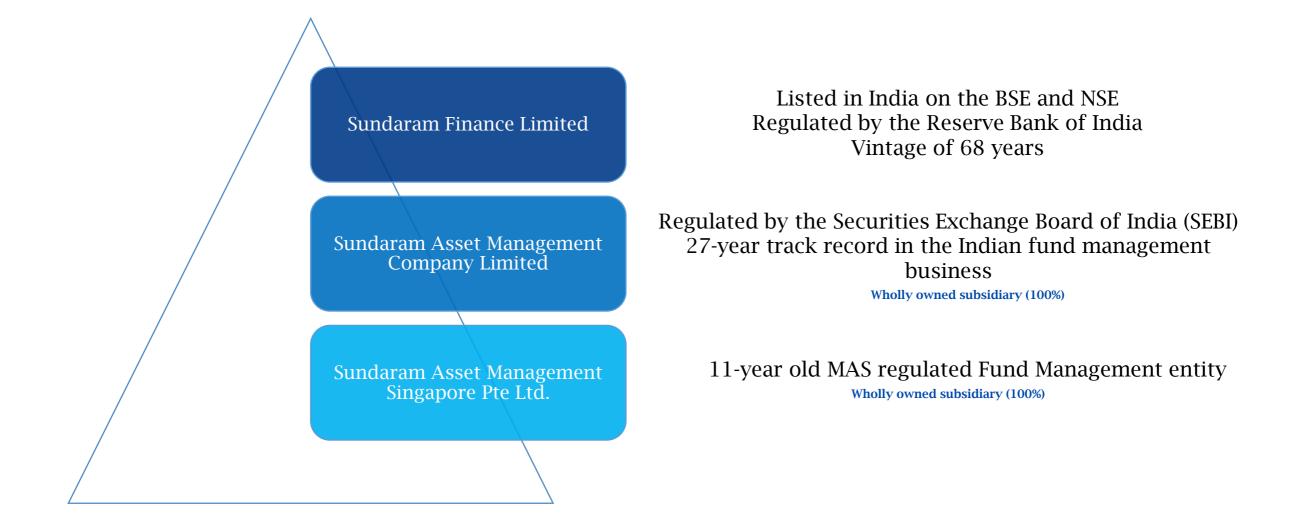
1996	Sundaram Asset Management sponsored by Sundaram Finance and Newton Group
2002	Sundaram buys out Newton's stake on account of Mellon's acquisition of Newton
2006	Joint venture with BNP Paribas Asset Management (SF: 50.1%, BNPP: 49.9% stake)
2010	Sundaram Finance buys out BNP's stake on account of latter's Fortis acquisition
2012	SAM's Singapore subsidiary was granted fund management license by MAS
<b>?</b>	Retail Investor Base: Over 1.9 million folios

Manages offshore investments through its Singapore subsidiary, which has set up a unit trust investment platform in Singapore

- Headquartered in Chennai (India) with offices across
   India and in Singapore and Dubai
- Wholly owned by the well renowned Sundaram Finance Limited.
- 27 years of experience in fund management and is among the pioneers in the Indian Fund Management industry with Assets Under Management of USD 9.7 billion as of June 30, 2024.
- Expertise in equities, fixed income and alternatives in India with flagship funds ranked in top quartile.
- In-depth proprietary research comprising of an experienced team of 25 investment professionals spread over Chennai, Mumbai and Singapore.



#### Sundaram Asset Management – Group structure





# **Sundaram Finance Limited – Parent**

01	Sundaram Finance Limited, incorporated in 1954, has grown today
	into one of the most trusted financial services groups in India.

Evolved from the legendary TVS group (Established in 1911), a

- **02** diversified conglomerate and one of the largest manufacturer and distributor of auto components
- **03** Sundaram Finance, the flagship company of the Sundaram group is driving the financial services business of the group

#### Sundaram Finance Subsidiaries



Built significant reputation & goodwill over the decades

# Key highlights: Pioneer in the Leasing and Hire Purchase Business First NBFC to be Listed - in 1972 First NBFC to be Listed - in 1972 Regacy of deep customer connect and loyalty with 80% renewal rate Rated AAA (for Deposits) by CRISIL and ICRA Anket Cap ~ USD 6.3 billion as on June 30, 2024. Arket cap has grown at CAGR of ~24% (USD) since listing



# **Sundaram Finance Group**

	AUM (USD Billion)	Branches	Employees*	Customers
<b>SUNDARAM FINANCE</b> <sup>®</sup> Enduring values. New age thinking.	5.3	710	7,459	573,127
SUNDARAM MUTUAL Sundaram Finance Group	8.5	85	555	1,349,667
SUNDARAM HOME	1.6	138	1,548	59,620
Royal Sundaram General Insurance	1.7	161	2,708	3,033,437
<b>SUNDARAM FINANCE GROUP</b> <sup>*</sup> Enduring values. New age thinking.	17.1	1,094	12,270	5,015,851

\*Includes off-roll employees; Data as of March 31, 2024



## **Sundaram AMC – Investment manager**

#### Track record and capabilities

- One of the earliest entrants in the Industry with **27 years** of track history.
- First in the industry to launch a fund in the midcap space.
- Flagship Fund Sundaram Midcap Fund had been a consistent outperformer with a CAGR of 21.8% in USD terms, since its inception 20+ years ago
- **Strong** in-house Research Team.
- Investment Philosophy Bottom up, research driven stock selection with a focus on long term growth prospects



AUM ~ USD 9.7 billion as of June 30, 2024

AUM has grown at a CAGR of 17.4% (INR) since 2014 (as of June 30, 2024)



#### Customers

- Managed over **5.6 million customer folios** since inception.
- 1.9 million active customer folios.

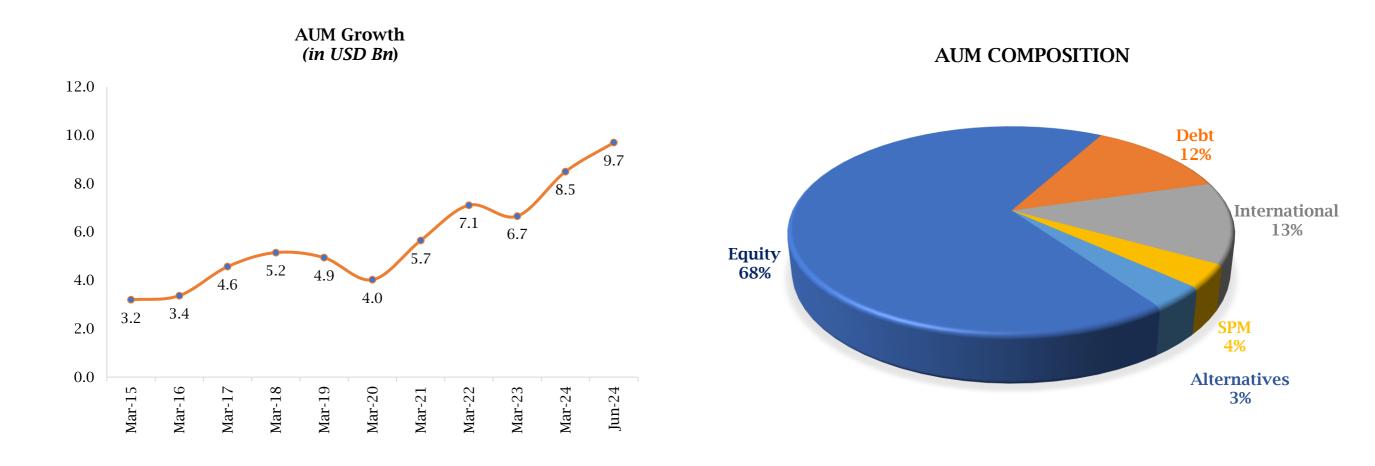


#### **Distribution footprints**

- Over 50,000 empaneled distributors
- **80 customer care centers** spread across **22 States**, with offices in Singapore and Dubai



#### **Sundaram AMC – Investment Manager**



#### Data as of June 30, 2024.



# **Sundaram Alternates – subsidiary of SAMC**



#### PORTFOLIO MANAGEMENT SERVICES (PMS)

Dedicated manager with focused strategies to generate higher alpha



#### **ALTERNATIVE INVESTMENT FUNDS (AIF)**

#### Category II

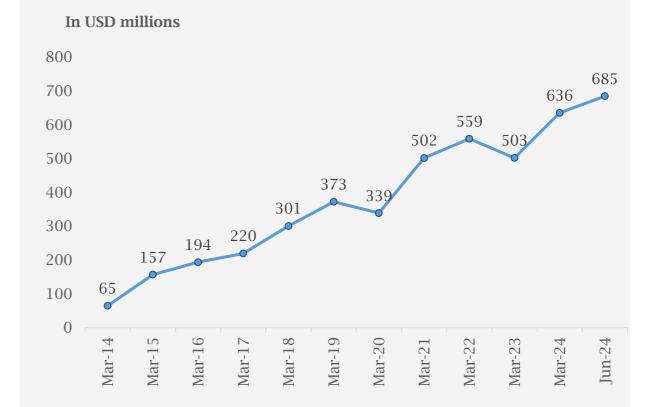
- RE Credit Fund I: raised in Oct 18, matured in Oct 2022
- RE Credit Fund II: raised in Feb 21
- RE Credit Fund III: raised in Oct 22
- Emerging Corporate Credit Opportunities I (ECCO-I) raised in 2023
- RE Credit Fund IV: launched June 2023
- Category III
  - Sundaram India Premier Fund: launched in Sep 2018
  - ACORN mid & small cap fund, launched in Feb 2020
  - ATLAS I, an open-ended multi-cap AIF; launched in Jan 2022
  - ATLAS II, a close ended multi-cap AIF; launched in Dec 2022

# (°)

#### ADVISORY SERVICES

- SMA pools across RE of ~INR 250 cr. and growing
- Foreign & domestic advisory mandates

#### Incorporated as a wholly owned subsidiary of Sundaram AMC; AUM GROWTH commenced operations in January 2019



Assets Under Management (AUM) as of June 28, 2024; RBI reference rates have been used for FX conversions as on the said dates



#### **Fund Facts**



Generate capital appreciation by taking a predominantly bottom-up approach to stock picking with a strict adherence to the mid and small cap mandate.

Sundaram India Midcap Fund is an open end, daily dealing, Singapore domiciled US dollar denominated, pure India focused mid and small cap equity Fund.

Own stocks of companies that exhibit the ability to grow in a sustainable manner at reasonable valuations.



#### Fund Manager:

**Mr. Anish Mathew** is the Chief Executive Officer and Chief Investment Officer of Sundaram Asset Management, Singapore. Anish has over 3 decades of experience in Indian and Asian capital markets. Prior to joining Sundaram Asset Management, Anish has worked with Societe Generale Asset Management, Singapore as the Deputy Chief Investment Officer, where he was responsible for Asia Pacific ex-Japan investments. Anish was formerly Director - Investments of Deutsche Asset Management, Singapore, where he was responsible for Asian equity investments with a focus on Asian Emerging Markets. Anish holds a Bachelor's degree in Commerce (Honours) from Delhi University, India and a Post Graduate Diploma in Management (MBA) from the Xavier Institute of Management, India.



#### **Contact us**

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